



## MUSCLE SHOALS

| Date            | No. Sales | Average Selling Price | Median Selling Price | Ave Days on Market | Total For Sale | Inv./Sales Ratio |
|-----------------|-----------|-----------------------|----------------------|--------------------|----------------|------------------|
| 2008 - December |           |                       |                      |                    |                |                  |
| November        |           |                       |                      |                    |                |                  |
| October         |           |                       |                      |                    |                |                  |
| September       | 127       | 121,778               | 103,900              | 71                 | 1,190          | 9.4              |
| August          | 143       | 130,842               | 116,500              | 72                 | 1,153          | 8.1              |
| July            | 154       | 152,059               | 125,000              | 81                 | 1,156          | 7.5              |
| June            | 125       | 140,082               | 105,500              | 81                 | 1,173          | 9.4              |
| May             | 168       | 131,587               | 117,500              | 70                 | 1,091          | 6.5              |
| April           | 138       | 121,508               | 104,900              | 78                 | 1,079          | 7.8              |
| March           | 155       | 146,542               | 117,500              | 76                 | 1,066          | 6.9              |
| February        | 117       | 119,049               | 93,000               | 78                 | 1,033          | 8.8              |
| January         | 88        | 151,693               | 97,850               | 93                 | 1,035          | 11.8             |
| 2007 - December | 127       | 159,646               | 133,000              | 65                 | 979            | 7.7              |
| November        | 117       | 137,636               | 117,250              | 56                 | 1,004          | 8.6              |
| October         | 156       | 126,716               | 102,000              | 73                 | 1,027          | 6.6              |
| September       | 147       | 135,478               | 122,500              | 64                 | 1,007          | 6.9              |
| August          | 145       | 126,699               | 94,000               | 59                 | 995            | 6.9              |
| July            | 157       | 153,110               | 126,000              | 67                 | 1,001          | 6.4              |
| June            | 177       | 137,044               | 110,000              | 62                 | 983            | 5.6              |
| May             | 161       | 134,648               | 108,000              | 79                 | 908            | 5.6              |
| April           | 167       | 128,809               | 96,000               | 79                 | 891            | 5.3              |
| March           | 172       | 114,728               | 92,700               | 76                 | 856            | 5.0              |
| February        | 126       | 98,552                | 87,000               | 84                 | 867            | 6.9              |
| January         | 92        | 123,827               | 106,900              | 68                 | 865            | 9.4              |
| 2006 - December | 127       | 115,341               | 104,000              | 93                 | 839            | 6.6              |
| November        | 126       | 115,129               | 84,500               | 102                | 926            | 7.3              |
| October         | 149       | 122,762               | 96,500               | 110                | 955            | 6.4              |
| September       | 139       | 123,500               | 103,500              | 89                 | 961            | 6.9              |
| August          | 152       | 131,514               | 107,750              | 106                | 939            | 6.2              |
| July            | 143       | 127,549               | 107,000              | 83                 | 939            | 6.6              |
| June            | 167       | 114,359               | 104,000              | 104                | 943            | 5.6              |
| May             | 170       | 119,662               | 91,800               | 98                 | 930            | 5.5              |
| April           | 137       | 129,944               | 115,000              | 100                | 854            | 6.2              |
| March           | 142       | 109,748               | 90,000               | 101                | 840            | 5.9              |
| February        | 125       | 124,618               | 94,000               | 108                | 818            | 6.5              |
| January         | 90        | 119,405               | 101,450              | 110                | 832            | 9.2              |
| 2005 - December | 143       | 123,659               | 97,000               | 99                 | 839            | 5.9              |
| November        | 125       | 138,808               | 116,000              | 91                 | 916            | 7.3              |
| October         | 140       | 145,028               | 119,124              | 105                | 929            | 6.6              |
| September       | 151       | 110,222               | 89,500               | 110                | 958            | 6.3              |
| August          | 188       | 131,605               | 110,000              | 110                | 941            | 5.0              |
| July            | 134       | 125,458               | 109,750              | 97                 | 920            | 6.9              |
| June            | 157       | 106,118               | 85,000               | 107                | 905            | 5.8              |
| May             | 140       | 111,018               | 89,700               | 119                | 907            | 6.5              |
| April           | 135       | 106,147               | 88,000               | 98                 | 902            | 6.7              |
| March           | 151       | 97,085                | 81,500               | 117                | 910            | 6.0              |

See note on color posting at bottom of data.



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| February        | 97        | 111,971               | 82,500               | 110                | 907            | 9.4              |
| January         | 100       | 97,747                | 80,250               | 100                | 904            | 9.0              |
| 2004 - December | 114       | 112,225               | 95,750               | 117                | 877            | 7.7              |
| November        | 117       | 121,699               | 92,900               | 96                 | 960            | 8.2              |
| October         | 114       | 106,058               | 90,150               | 108                | 978            | 8.6              |
| September       | 118       | 108,745               | 97,000               | 103                | 998            | 8.5              |
| August          | 152       | 121,799               | 112,000              | 108                | 998            | 6.6              |
| July            | 139       | 121,924               | 107,000              | 109                | 989            | 7.1              |
| June            | 127       | 110,869               | 97,000               | 111                | 997            | 7.9              |
| May             | 154       | 112,871               | 89,450               | 106                | 1,015          | 6.6              |
| April           | 131       | 98,806                | 85,000               | 150                | 1,018          | 7.8              |
| March           | 139       | 123,219               | 90,000               | 134                | 1,008          | 7.3              |
| February        | 93        | 109,214               | 80,000               | 129                | 970            | 10.4             |
| January         | 78        | 105,967               | 68,950               | 137                | 956            | 12.3             |
| 2003 - December | 110       | 110,161               | 84,250               | 101                | 943            | 8.6              |
| November        | 87        | 101,155               | 90,000               | 126                | 964            | 11.1             |
| October         | 110       | 112,660               | 91,000               | 129                | 1,012          | 9.2              |
| September       | 136       | 96,725                | 89,950               | 111                | 1,057          | 7.8              |
| August          | 149       | 111,415               | 92,000               | 120                | 1,053          | 7.1              |
| July            | 152       | 116,633               | 99,200               | 103                | 1,085          | 7.1              |
| June            | 107       | 110,307               | 96,900               | 132                | 1,057          | 9.9              |
| May             | 102       | 103,480               | 83,250               | 118                | 1,053          | 10.3             |
| April           | 112       | 115,748               | 102,500              | 128                | 1,046          | 9.3              |
| March           | 95        | 94,271                | 80,200               | 104                | 1,044          | 11.0             |
| February        | 66        | 98,362                | 80,500               | 126                | 1,024          | 15.5             |
| January         | 67        | 109,466               | 95,000               | 131                | 1,040          | 15.5             |
| 2002 - December | 83        | 100,545               | 86,500               | 125                | 971            | 11.7             |
| November        | 88        | 102,353               | 86,450               | 97                 | 1,039          | 11.8             |
| October         | 85        | 95,489                | 75,900               | 129                | 1,096          | 12.9             |
| September       | 105       | 105,035               | 88,000               | 117                | 1,098          | 10.5             |
| August          | 109       | 108,744               | 97,500               | 125                | 1,123          | 10.3             |
| July            | 115       | 106,406               | 92,950               | 109                | 1,118          | 9.7              |
| June            | 106       | 98,380                | 86,250               | 112                | 1,112          | 10.5             |
| May             | 124       | 109,306               | 93,500               | 143                | 1,114          | 9.0              |
| April           | 70        | 101,043               | 88,750               | 131                | 1,091          | 15.6             |
| March           | 78        | 88,251                | 80,000               | 121                | 1,095          | 14.0             |
| February        | 68        | 99,358                | 93,500               | 110                | 1,043          | 15.3             |
| January         | 48        | 98,376                | 86,750               | 159                | 1,051          | 21.9             |
| 2001 - December | 66        | 119,282               | 94,500               | 131                | 990            | 15.0             |
| November        | 65        | 92,099                | 86,500               | 143                | 1,074          | 16.5             |
| October         | 62        | 96,287                | 81,250               | 130                | 1,101          | 17.8             |
| September       | 68        | 108,149               | 89,000               | 114                | 1,165          | 17.1             |
| August          | 97        | 97,167                | 77,320               | 126                | 1,165          | 12.0             |
| July            | 83        | 91,014                | 76,000               | 118                | 1,201          | 14.5             |
| June            | 96        | 97,597                | 77,700               | 129                | 1,209          | 12.6             |
| May             | 85        | 104,112               | 95,500               | 104                | 1,163          | 13.7             |



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|-----------------|-----------|-----------------------|----------------------|--------------------|----------------|------------------|
| April           | 90        | 90,387                | 77,300               | 114                | 1,101          | 12.2             |
| March           | 79        | 98,431                | 88,000               | 229                | 1,095          | 13.9             |
| February        | 58        | 97,352                | 89,500               | 157                | 1,089          | 18.8             |
| January         | 39        | 109,783               | 85,000               | 124                | 995            | 25.5             |
| 2000 - December | 42        | 103,885               | 88,750               | 114                | 960            | 22.9             |
| November        | 68        | 105,506               | 86,750               | 109                | 996            | 14.6             |
| October         | 65        | 101,609               | 86,000               | 112                | 1,006          | 15.5             |
| September       | 67        | 94,994                | 84,700               | 115                | 1,017          | 15.2             |
| August          | 79        | 108,759               | 96,000               | 129                | 1,036          | 13.1             |
| July            | 80        | 103,006               | 89,450               | 113                | 1,046          | 13.1             |
| June            | 95        | 101,365               | 83,000               | 114                | 1,015          | 10.7             |
| May             | 110       | 116,968               | 93,950               | 109                | 1,023          | 9.3              |
| April           | 93        | 101,733               | 83,000               | 124                | *              | *                |
| March           | 72        | 98,380                | 83,500               | 137                | *              | *                |
| February        | 57        | 119,256               | 73,000               | 109                | *              | *                |
| January         | 45        | 103,742               | 95,000               | 132                | *              | *                |
|                 |           |                       |                      |                    |                |                  |
| 1999            | 995       | 102,546               | *                    | 117                | *              | *                |
| 1998            | 974       | 94,253                | *                    | 114                | *              | *                |
| 1997            | 898       | 94,892                | *                    | 113                | *              | *                |
| 1996            | 916       | 92,342                | *                    | 114                | *              | *                |
| 1995            | 1,002     | 86,591                | *                    | 116                | *              | *                |
| 1994            | 931       | 89,037                | *                    | 114                | *              | *                |
| 1993            | 930       | 78,498                | *                    | 121                | *              | *                |
| 1992            | 966       | 70,682                | *                    | 98                 | *              | *                |
| 1991            | 969       | 65,078                | *                    | 89                 | *              | *                |
| 1990            | 867       | 66,471                | *                    | 113                | *              | *                |
| 1989            | 519       | 57,762                | *                    | 111                | *              | *                |
| 1988            | 575       | 62,497                | *                    | 107                | *              | *                |

Numbers in red indicate the highest annual value recorded in the current market.

Numbers in green indicate the shortest average days on the market in the current market.